

**Q&A- RFP- Economic Impact Study**

**May 26, 2011**

**Greenville Arena District**

Question #1:

Does the Greenville Arena District have a budget for the economic impact study project? If so, can the budgeted amount be made available to potential bidders at this time?

Answer #2:

GAD does have a budget for this project, however GAD will not share this information with potential bidders at this time.

Question #2:

Will South Carolina-based consultants be given preference over out-of-state consultants?

Answer #2:

No

Question #3

Will GAD make available a list of potential bidders that were either sent a copy of the RFP, requested copies of the RFP and/or submitted questions regarding the RFP?

Answer #3:

A list of firms providing proposals will be available after proposals are opened. All questions submitted within the time frame set forth in the RFP will be answered and shared with all potential proposers via addenda to the RFP.

Question #4

Will the consultant be expected to appear in person to present the findings?

Answer #4

GAD reserves the right to have top proposers make a presentation to the Evaluation Committee to explain their approach to the project, their capabilities and expertise, and services GAD can expect.

Question #5

Has the Greenville Arena District solicited similar impact studies, market studies or marketing plans for the Bi-Lo Center in the past? If so, will those studies be made available at this time or after the consultant is selected?

Answer #5

GAD has not solicited similar studies.

Question #6

Does the Greenville Arena District have any data regarding the origination of event attendees? Will data such as operating budgets, arena vendors, employee wages, and projections of area usage be available to the consultant?

Answer #6

GAD will provide information to the selected Consultant regarding event attendees, budgets, wages, etc., after the final selection is made.